

Every firm has different reasons for upgrading Timeslips. Some firms prefer to purchase Timeslips 2020 now and keep it without paying a recurring charge; others are interested in new features and continuing updates / fixes to the software. Timeslips Premium (subscription) is less expensive but does require an annual renewal. If you decide to discontinue your annual payment, **you will not lose any data**. The software will revert to “read only” which means that you will not be able to add new transactions, clients, slips, etc., but you will be able to retain Timeslips Premium for reference indefinitely.

Here is a chart I have put together with the pros and cons of Timeslips 2020 (also referred to as Timeslips Perpetual) and Timeslips Premium (Subscription):

PRODUCT COMPARISON:

	Timeslips 2020	Timeslips Premium
Feature Set	Timeslips 2020 has a set of features that will not change and does not include features such as timekeeper week view of slips and ability to transfer payments to other clients.	Timeslips Premium has more features than Timeslips 2020 and will continue to add new features. Premium features not in Timeslips 2020 include timekeeper week view of slips, the ability to duplicate slips to multiple clients, enhanced security and ability to transfer payments to other clients.
License count	Must purchase number of licenses you will need. No additional licenses available after 9/30/2020.	You can add pro-rated licenses during the year; at the end of each yearly contract you can reduce the number of licenses based on the needs of the firm.
Program updates	Timeslips 2020 will not have feature enhancements after 10/1/2019.	Timeslips Premium will have regular updates, enhancements and new features and service releases on a regular basis.
Support / Training	Sage will not provide support or training on Timeslips 2020 as of 9/30/2020. All support and training will continue to be available from certified consultants.	Sage will provide support and training for all Premium products. There are 3 levels of premium and the level dictates how much support/training is included in the annual subscription fee. Additional support/training is available for purchase through consultants.
Purchase Costs	Sage Timeslips 2020 is considered a software package that is subject to all state and local taxes. Certified consultants must charge sales tax to all customers located in their state.	Sage Timeslips Premium is considered an “on line purchase” and is subject to internet sales tax. This rate may be less than state and local taxes on software that is a one-time purchase.
Product Cost	Sage Timeslips 2020 is more expensive to purchase than the Sage Timeslips Premium although it is a “buy it once ... own it forever” charge.	Sage Timeslips Premium is less expensive; it is an annual recurring charge which will cost more over time due to the inclusion of technical support and enhancements.
Product Levels	Timeslips 2020 has 1 product; no included support; no included updates.	Sage Timeslips Premium has 3 levels of support: Silver, Gold, Platinum. Each level has a different amount of support which dictates the annual price. The basic (silver) package includes 3 support incidents.

SUPPORT OVERVIEW:

	Silver	Gold	Platinum
Support	3 cases per year	6 cases per year	Unlimited support
Training / Education	Not included	2 one-hour training sessions	Includes training
Minor data repair	Not included	Not included	Included
Major data repair	Not included	Not included	1 incident per year
Electronic Billing Module (LEDES)	\$304.50 / year	\$252.00 / year	\$168.00 / year
eCenter Logins	1	2	2

Following is pricing for 3 licenses (excluding applicable taxes):

Product	Price
Timeslips 2020	\$1844.36
Timeslips Premium Silver Package	\$1484.18 Per year
Timeslips Premium Gold Package	\$1807.57 Per year
Timeslips Premium Platinum Package	\$1983.14 Per year

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Feature Comparison

Features and enhancements	Description	Date Introduced	Sage Timeslips Premium	Sage Timeslips 2020	Sage Timeslips 2019	Sage Timeslips 2018	Sage Timeslips 2017
Password Protected PDF Files	Assign client specific password to digitally delivered PDF files like invoices and statements.	August 2019	●				
Name List Advanced Searching	Filter your extended Client or name list based upon type-search functionality. Quickly locate clients with just a few letters or words.	August 2019	●				
Name List Customization	Customize your Client or name List to display pertinent information. Add, remove or reorder list columns to provide quick access to required information.	August 2019	●				
Name List Printing	Use the Name List Customization and Advanced Searching to create the perfect List Report directly from the Client or name List.	August 2019	●				
Replenish Retainer E-mail	Send a customized retainer replenishment request via e-mail to your clients without generating a full bill.	August 2019	●				

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Running Slip Timer Notification	Set a running timer threshold and be notified if any slip timer exceeds that duration. Eliminate errant slips amounts and billing due to run away timers.	August 2019	●				
LawPay Retainer Replenishment Payment Request	Include retainer replenishment amount on billing e-mails sent to your customers.	August 2019	●				
LawPay eCheck Functionality	Accept eCheck payments from LawPay within Sage Timeslips Premium	August 2019	●				
Slips: Duplicate one slip to many for different clients	Make copies of an existing slip and easily assign them to other clients. You no longer need step through the duplicate process for each individual copy.	March 2019	●				
Security: Ability to see who logged in where and when	Quickly identify who is or was logged into Sage Timeslips along with their workstation name.	March 2019	●				
Bills: Billing Troubleshooter	Reviews scenarios that might affect your billing cycle in ways you don't expect and offers suggested actions for each.	March 2019	●				
Database Summary	Provides an overview of your database, including number of slips, clients, size of database, etc.	March 2019	●				

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Slips: Timekeeper Week View	A weekly time sheet you can use to quickly review time for all timekeepers in your firm, ensuring there is no missing time.	March 2019	●				
Transactions: Transfer money to other clients	Move unapplied amounts from accounts receivable payments to any other client	March 2019	●				
Day View: Slip Entry	Day View is an enhanced time entry method providing Timeslips uses the ability to enter work performed into a day calendar. These entries can be converted into billable slips	March 2018	●				
Reports: Move to specific page on previewed reports	When previewing reports to Display, you can move to a specific page.	March 2019	●	●			
Reports: Add type search filtering to hand select filters	When using name filters, you can type in a few letters to quickly locate desired clients, task or expenses.	March 2019	●	●			
Transactions: New totals at bottom of Accounts Receivable list	The Accounts Receivable List now includes totals for debits and credits.	March 2019	●	●			
Bills: New option to simplify bill filtering	When prepare for billing, you can now include only those clients with billable charges. On worksheets, use the new "Include bills with activity and no billable charges" option; on billing assistant, use the new "any billable charges" rule.	March 2019	●	●			

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Bills: Bills Completed dialog shows additional information	This screen now shows additional totals, such as number of bills that will be sent by email and the number of clients with no data, so you have a better view of your bill run..	March 2019	●	●			
Transactions: Ability to pay invoice from A/R list	From the Accounts Receivable List, right-click on an Invoice and choose Pay This Invoice to simplify invoice payment	March 2019	●	●			
Slips: Easier management of running timers	Stop Timers screen now shows which timers are running and who started them	March 2019	●	●			
Transactions: Apply a Credit to All open invoices	When entering a credit, you can now apply it to all open invoices.	March 2019	●	●			
Transactions: Ability to create a reverse payment from an existing payment	From the Accounts Receivable List, right-click on a Payment and choose Reverse This Payment to simplify payments reversal	March 2019	●	●			
LawPay: Client Funds Transaction	LawPay customers can now accept online payment for Client Funds or Escrow accounts. This type of online payment is excluded from typical credit card payment transaction fees	December 2018	●	●	●		
Sage Timeslips eCenter: Include eCenter slips in Timeslips Reporting	eCenter slips can be included in Timeslips Slip reporting	December 2018	●	●	●		

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Sage Timeslips eCenter: Complete Slips from Timeslips	Mark eCenter slips "complete" from Timeslips for download. No need chasing eCenter user down for the ability to sync data	December 2018	●	●	●		
Sage Timeslips eCenter: Check for Changes	Configure Timeslips to check for eCenter updates upon startup. Quick and easy notification of new slips, new or changed client information	December 2018	●	●	●		
Find Job Enhancement	Search and identify incomplete "job" or "progress" based billing arrangements	December 2018	●	●	●		
Custom Fields on Invoice Transactions	The ability to utilize custom field on invoice transactions	December 2018	●	●	●		
LawPay Transaction at Start-up	Provides a user preference to automatically view the LawPay Transaction dialog to determine if online payments require processing in Sage Timeslips	December 2018	●	●	●		
Email Template Preview	Provides the ability to preview the structure of email templates before sending to clients	December 2018	●	●	●		
"Client Contacts" Import	Allows the importation of client contact information into Sage Timeslips, in mass	December 2018	●	●	●		

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Redesigned Security UI	Streamlined and improved the security function. Increased control over granular access and password maintenance	December 2018	●	●	●		
Bill reminders	For those clients that require a specific billing schedule, Sage Timeslips bill reminders provides the means for accurate and timely billing. Set the frequency for billing individual clients and Sage Timeslips will remind and filter your bill run accordingly.	March 2018	●	●	●		
Company logo watermarks	Company logos and graphics can be watermarked on all reports. The firm can control placement, color and opacity to create an even more professional invoices or reports while promoting its brand.	March 2018	●	●	●		
“Client Contacts” for Client Info	Provides an additional tab on the Client Info screen allowing Timeslips user the ability to store relevant and vital contact information specific to a client or clients. Information like phone, address, LinkedIn, Twitter inform can be saved to a client. In short, a modest practice management feature	March 2018	●	●	●	●	
LawPay “Pay Now” Integration	Sage Timeslips integration with LawPay allows Timeslips and LawPay users the ability to include a “pay now” link on their client’s invoices to satisfy/pay accounts receivable balances online via a LawPay virtual terminal	March 2018	●	●	●	●	
Timesheet Entry Filtering	Timesheet Filtering is an enhancement to the existing Timesheet Entry function allowing users the power of filtering the Timesheet list of templates to a specific client, references and tasks	March 2018	●	●	●	●	
Security Profile Reporting	Displayed report detailing Timekeeper security restrictions and profiles	March 2018	●	●	●	●	

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Ledes 98BI, Ledes 2000 and Ledes XML Standards	Expanding the types of electronic billing standards in the bundle	March 2018	●	●	●	●	
Ledes 98B Naming Options	Ability to control naming conventions to electronic billing exported file name	March 2018	●	●	●	●	
E-mail address visible on pre-bill worksheet	Enhancement enables client email addresses to be included on the pre-bill worksheet.	March 2018	●	●	●	●	●
Quick Bill	Timeslips users can enter all elements of the billing cycle (client, time and expense charges, and payment) all from one centralized location		●	●	●	●	●
Fee Allocation: Timekeeper Increase	Users can now assign up to ten (10) timekeepers categories to track and report on fee allocation		●	●	●	●	●
In-product eCenter Data Transfer Utility	The in-product DTU provides vital data metrics and status before the initiation of the transfer. Eliminated the cumbersome process of launching a separate application to exchange data. Reduces "blind" exchange process of slips and client syncs		●	●	●	●	●
My List Indicator	The product now provides indicators informing user that various list in the program could be affected by the My List feature. This enhancement eliminates confusion and frustration when clients, task and/or expenses are believed missing or delete when they are actually hidden due to the My List feature being used.		●	●	●	●	●
Report list: All reports tab	A new tab lists all available reports in Sage Timeslips. From this tab, users can text search for desired reports and report types.		●	●	●	●	●

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Option to page break before consolidated summary	You can further customize consolidated bills by electing to page break when including the timekeeper summary.		●	●	●	●	●
Show consolidated bills separately when reprinting bills	You can now separate consolidated bills into individual invoices when displaying the reprint bills list.		●	●	●	●	●
Set First Day of the Work Week	Users now have the ability to set their business' first day of the work week. Historically, Timeslips defaulted to Sunday		●	●	●	●	●
Redesigned accounts receivable entry/list	Accounts receivable entry/list now displays more vital data eliminating the need to search and run reports to obtain. The new entry window has been reconfigured to provide easy to read and research billing processes.		●	●	●	●	●
Redesigned budgets	Sage Timeslips budgets have taken on a new look and feel. Establishing client specific budgets can be done quickly and easily. This redesign provides simplified setup and management. Calculating budgets is now several times faster and can be quickly duplicated for multiple client use.		●	●	●	●	●
Redesigned billing assistant	The redesigned billing assistant provides an updated list view of all or select clients for fast and accurate verification of data for quick invoicing. The improved layout of the billing assistant gives a true "at a glance" view of all billing details. Speed and performance of the billing assistant and functionality is improved also.		●	●	●	●	●

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Firebird database (SQL)	New SQL like database platform that will improve overall performance and speed (in some cases 5X faster than prior Sage Timeslips applications), especially in networked environments with a large number of users. Database will also be more resilient to corruption due to network transmission outages or latency.		●	●	●	●	●
Redesigned client information	The client information dialog box has been redesigned so that related fields and options are grouped better, navigation controls are more consistent throughout Sage Timeslips, and saving and retrieving of some information is faster.		●	●	●	●	●
Client secondary address field	On the client information dialog box, the contact info page now contains additional fields for a second address.		●	●	●	●	●
Generating receipts for payments	You can now confirm that you received a payment from a customer by generating a payment receipt. Receipts are available for payments, reverse payments, payments to account, and payments from account.		●	●	●	●	●
Printing watermarks on draft bills	During your typical bill cycle, you may print preview drafts of your bills, before all charges are ready to send to your clients. When printing a draft bill run, you can include watermarks on the bills to indicate they are draft bills. Draft bills cannot be approved. When you print draft bills, you will not be able to put them in proof stage, approve them, or email them. To approve the bills, you will need to show full descriptions and		●	●	●	●	●

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TimeCapture	TSTimer has been replaced with a new application called TimeCapture. TimeCapture can track time automatically, based on the applications and windows that you access on your workstation. You can set up rules that prevent TimeCapture from tracking specific applications or windows. You can set up rules that assign Sage Timeslips names to entries based on the application or windows being tracked. You can convert all entries or specific entries into time slips for reporting and billing. TimeCapture can load automatically when you start your workstation.		●	●	●	●	●
Text search	The search scope fields are now grouped, making it easier to choose the areas you want. Additional fields are now searchable, such as client email address, timekeeper email addresses, and transaction check numbers. Search results are now sortable. Click on any column heading to sort the list. Click on any result to see the context below.		●	●	●	●	●

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